

# Cognitive bias approach to the acquisition of disjunction

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# Inclusive and exclusive disjunction

- (1) Ann ate an apple or a banana.



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- (1) Ann ate an apple or a banana.
- a. Ann ate at least one of the two fruits. (Inclusive)
  - b. Ann ate exactly one of the two fruits. (Exclusive)



# Inclusive and exclusive disjunction

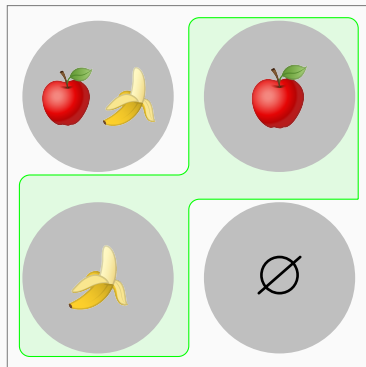
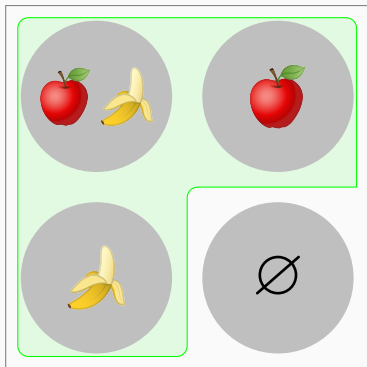
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(Inclusive)

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## Deriving exclusive readings

In conversations, sentences can be strengthened with an implicature (Grice, 1975). Strengthening happens via negating utterances, alternative to the sentence (Horn, 1972).



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## Deriving exclusive disjunction

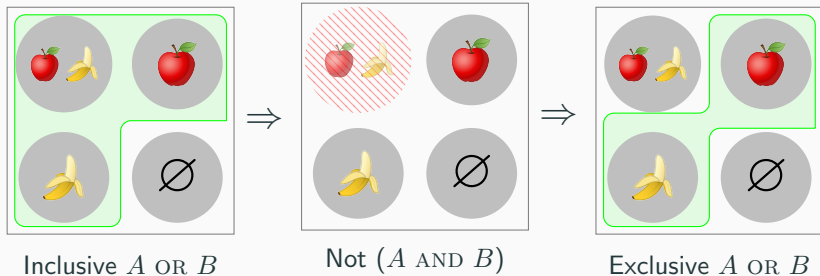
(2) Ann ate an apple or a banana.

*ALT*: Ann ate both an apple **and** a banana.

↪ Ann did **not** eat both an apple and a banana.



# Exclusive disjunction





# Acquisition of disjunction

Adults frequently interpret disjunctions exclusively. Inclusive interpretation remains possible (Nicolae et al., 2024).

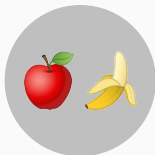
**How do children interpret disjunction?**



# Children and alternative-based reasoning

Since Noveck (2001) and Chierchia et al. (2001) a common assumption was that the ability to perform alternative-based reasoning develops late since **children were said to have the inclusive interpretation.**

Experimental evidence:



Adults

X

Children

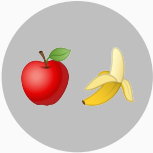
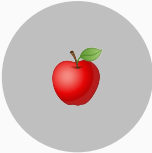

✓



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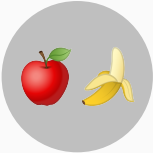
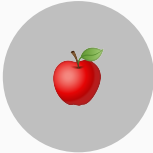

			
Adults	X	?	?
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# Children and alternative-based reasoning

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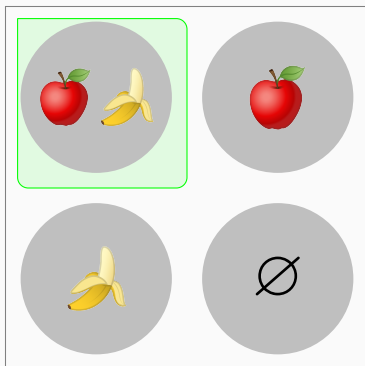
			
Adults	X	✓	✓
Children	✓	X	X

Singh et al. (2016) as well as Tieu et al. (2017) investigated the remaining cases and found that many children interpret disjunctions conjunctively (cf. Skordos et al. (2020); Huang and Crain (2020)).



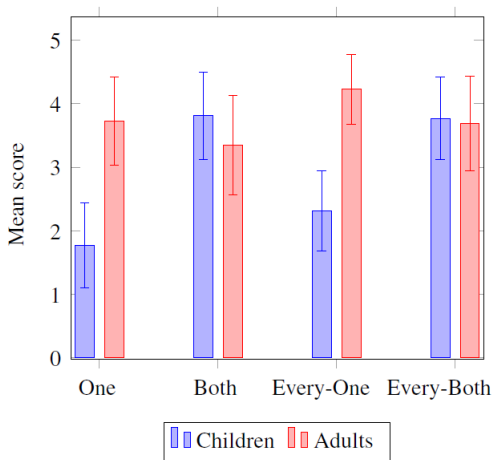
# Conjunctive readings

- (3) Ann ate an apple or a banana.  
 $\leadsto$  Ann ate both the apple *and* the banana.





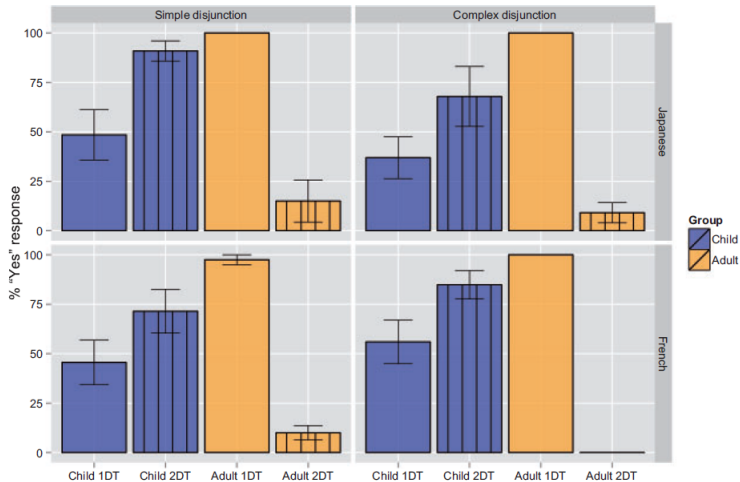
## Empirical results (Singh et al., 2016, p.324)



**Fig. 3** Comparing children's ( $n = 31$ ) and adult ( $n = 26$ ) mean scores on critical conditions (error bars indicate 95 % confidence intervals)



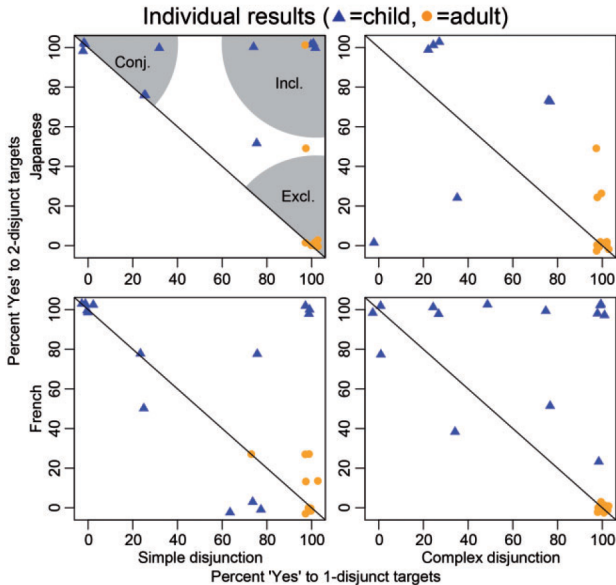
# Empirical results (Tieu et al., 2017, p.139)



**Figure 2** Percentage of yes-responses from children and adults to 1DT conditions (plain bars) and 2DT conditions (hashed bars), across disjunction types and languages.



# Empirical results (Tieu et al., 2017, p.140)





**Why do children interpret  
disjunction as conjunction?**

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# Null hypothesis

## Hypothesis 1 (lexical misanalysis)

Children are genuinely confused between '*or*' and '*and*', as they play the same syntactic role.



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Children are genuinely confused between 'or' and 'and', as they play the same syntactic role.

1. Children correctly reason with disjunction in some environments.

(Pagliarini et al., 2018; Su, 2014)

- (4) Ann did not eat apples or bananas.

↗ Ann did not eat apples and bananas.

↘ Ann did not eat apples and she did not eat bananas.

- (5) If Ann conjures up a rabbit, she will get a ball or a star.

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↗ If Ann conjures up a rabbit, she will get a ball and a star.
2. Children can be forced to access the disjunctive meaning when evaluating incompatible disjuncts. (Bleotu et al., 2024)
  - (6) The squirrel is at the top or at the bottom of the tree.  
↗ The squirrel is at the top *and* at the bottom of the tree.



## Note on negated conjunctions

Children (and most adults) interpret conjunction under negation as disjunction:

(7) Ann did not eat apples *and* bananas.

$\neg \rightarrow$  At least one kind of fruit was not eaten by Ann.

$\sim \rightarrow$  Ann did not eat apples and she did not eat bananas.



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Children (and most adults) interpret conjunction under negation as disjunction:

(7) Ann did not eat apples *and* bananas.

$\nrightarrow$  At least one kind of fruit was not eaten by Ann.

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Language	NOT OR	NOT AND	Paper
English	$\neg p \wedge \neg q$	$\neg p \wedge \neg q$	(Notley et al.2016)
Japanese	$\neg p \wedge \neg q$	$\neg p \wedge \neg q$	(Goro & Akiba 2004; Goro 2007)
Mandarin	$\neg p \wedge \neg q$	$\neg p \wedge \neg q$	(Crain 2012, Notley et al.2016)
Turkish	$\neg p \wedge \neg q$	$\neg p \wedge \neg q$	(Goro 2007, Geçkin et al. 2016)
Italian	$\neg p \wedge \neg q$	$\neg p \wedge \neg q$	(Goro 2007, Geçkin et al. 2016)

**Table 1:** Children's interpretation of negated conjunction and disjunction.



## **Alternative-based approach**

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# Proposal by Singh et al. (2016)

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Children derive the conjunctive meaning via alternative-based reasoning.



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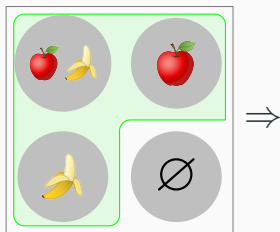
### Assumptions:

1. Children can perform (recursive) alternative-based reasoning.
2. Children are not aware that AND is an alternative to OR.
3. Children know the inclusive (logical) meaning of OR, but their alternative-based derivation leads to incorrect results because of (2.).



# Alternative-based derivation of conjunctive readings

**Step 1** Inclusive OR: Ann ate an apple or a banana.



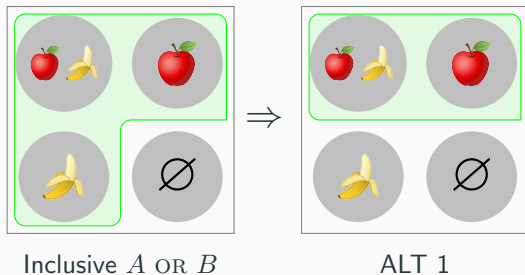
Inclusive  $A$  OR  $B$



# Alternative-based derivation of conjunctive readings

**Step 1** Inclusive OR: Ann ate an apple or a banana.

**Step 2** ALT: 1. Ann ate an apple. 2. Ann ate a banana.

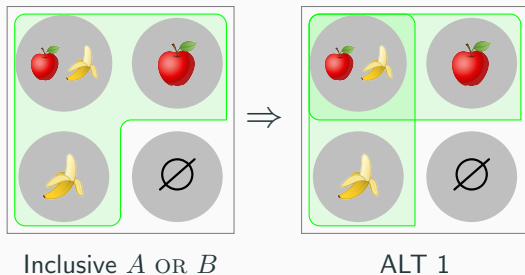




# Alternative-based derivation of conjunctive readings

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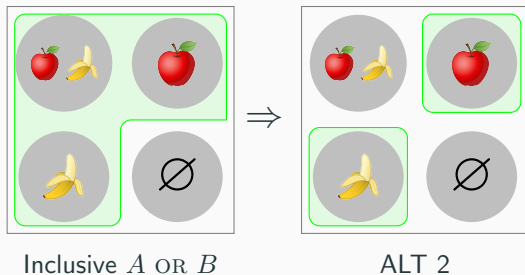
# Alternative-based derivation of conjunctive readings

**Step 1** Inclusive OR: Ann ate an apple or a banana.

**Step 2** ALT: 1. Ann ate an apple. 2. Ann ate a banana.

**Step 3** Mutual negation of alternatives:

ALT2: 1. Ann ate *only* an apple. 2. Ann ate *only* a banana.





# Alternative-based derivation of conjunctive readings

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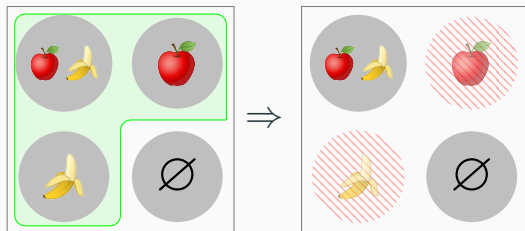
**Step 2** ALT: 1. Ann ate an apple. 2. Ann ate a banana.

**Step 3** Mutual negation of alternatives:

ALT2: 1. Ann ate *only* an apple. 2. Ann ate *only* a banana.

**Step 4** Negation of the alternatives:

$\neg$  1. Ann did **not** *only* eat A. 2. Ann did **not** *only* eat B.



Inclusive A OR B

Not ALT 2



# Alternative-based derivation of conjunctive readings

**Step 1** Inclusive OR: Ann ate an apple or a banana.

**Step 2** ALT: 1. Ann ate an apple. 2. Ann ate a banana.

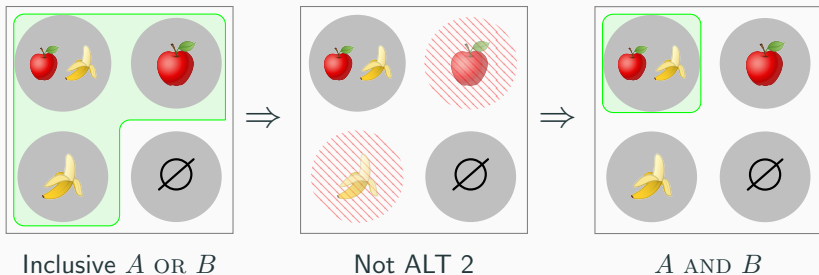
**Step 3** Mutual negation of alternatives:

ALT2: 1. Ann ate *only* an apple. 2. Ann ate *only* a banana.

**Step 4** Negation of the alternatives:

$\neg$  1. Ann did **not** *only* eat A. 2. Ann did **not** *only* eat B.

**Step 5** Ann ate **both** an apple and a banana.





So Singh et al. (2016) propose that children know the meaning of disjunction, but use it only to go through a very complicated process to arrive at an incorrect conjunctive reading.

Moreover, children systematically and across languages choose that meaning over the inclusive reading.



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Moreover, children systematically and across languages choose that meaning over the inclusive reading.

Predicted order of acquisition/simplicity:

INCLUSIVE  $\preceq$  CONJUNCTIVE  $\preceq$  EXCLUSIVE



## Our proposal

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# Cognitive bias approach

- Kahneman et al. (1982) observed that human reasoning is systematically affected by **biases**.



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## Neglect-zero bias (Aloni, 2022)

Speakers systematically neglect structures which verify the sentence by virtue of an empty configuration (*zero-models*).



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## Neglect-zero bias (Aloni, 2022)

Speakers systematically neglect structures which verify the sentence by virtue of an empty configuration (*zero-models*).

- Tendency to neglect zero-models follows from the difficulty of the cognitive operation of evaluating truths with respect to **empty witness sets**.  
[Nieder 2016, Bott et al, 2019]



(8) Less than three squares are black.

a. Verifier: [■, □, ■]

b. Falsifier: [■, ■, ■]



- (8) Less than three squares are black.
- a. Verifier: [■, □, ■]
  - b. Falsifier: [■, ■, ■]
  - c. Zero-models: [□, □, □] ; [▲, ▲, ▲];



# Ignorance inferences of disjunction

## Motivation<sup>1</sup>:

### Ignorance inference

(Grice 1989)

- (9) The prize is in the attic *or* in the garden.  
     $\leadsto$  It might be in the attic and it might be in the garden

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<sup>1</sup>Neglect-zero bias can account for a range of phenomena involving disjunction, e.g., *free choice* and *distributive inferences*. We will not discuss these applications here.



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- (9) The prize is in the attic *or* in the garden.  
     $\rightsquigarrow$  It might be in the attic and it might be in the garden
- (10) ??I have two *or* three children.  
     $\rightsquigarrow$  the speaker doesn't know how many children they have.

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**Conclusion:** in a disjunction, both disjuncts need a (non-empty) witness set of possibilities.

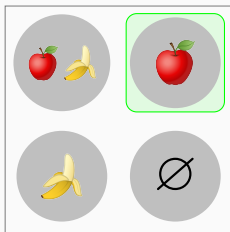
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# Verifiers of disjunction

- (11) Ann ate an apple or a banana.  
 $\rightsquigarrow$  The speaker does not know which fruit she ate.

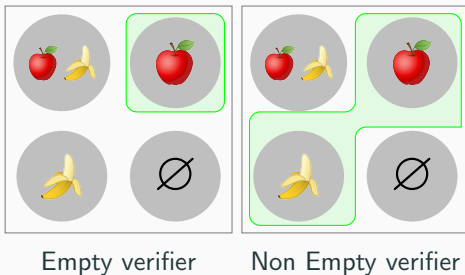


Empty verifier



# Verifiers of disjunction

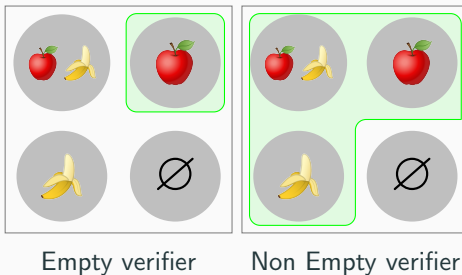
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## Illustrations

Ann ate an apple.

- Verifier: [🍏]
- Falsifiers: [🍌], [🍐], [ ]
- Zero-models: none

Ann ate a banana.

- Verifier: [🍌]
- Falsifiers: [🍏], [🍐], [ ]
- Zero-models: none



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Ann ate a banana.

- Verifier: [🍌]
- Falsifiers: [🍏], [🍐], [ ]
- Zero-models: none

Ann ate an apple **and** a banana.

- Verifier: [🍏🍌]
- Falsifiers: [🍏], [🍐], [ ]
- Zero-models: none



# Neglect-zero Aloni (2022)

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- Falsifiers: [🍏], [🍐], [ ]
- Zero-models: none

Ann ate an apple **and** a banana.

- Verifier: [🍏🍌]
- Falsifiers: [🍏], [🍐], [ ]
- Zero-models: none

Ann ate an apple **or** a banana.

- Verifier: ?
- Falsifiers: [🍐], [ ]
- Zero-models: [🍏]; [🍌]



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Ann ate an apple.

- Verifier: [🍏]
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Ann ate a banana.

- Verifier: [🍌]
- Falsifiers: [🍏], [🍐], [ ]
- Zero-models: none

Ann ate an apple **and** a banana.

- Verifier: [🍏🍌]
- Falsifiers: [🍏], [🍐], [ ]
- Zero-models: none

Ann ate an apple **or** a banana.

- Verifier: [🍏 | 🍌]
- Falsifiers: [🍐], [ ]
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## Illustrations

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- [🍏]; [🍌] are **zero-models** because they verify the sentence by virtue of an empty witness for one of the disjuncts.
- Ignorance effects arise because such zero-models are cognitively taxing and therefore disregarded (**neglect-zero bias**).



# Novel hypothesis: no-split

## Illustrations








- (12) Ann ate an apple **or** a banana.
- a. “Split” verifier: [ | 
  - b. Conjunctive Verifier: [
  - c. Falsifier: [
  - d. Zero-models: []; [



# Novel hypothesis: no-split

## Illustrations

(12) Ann ate an apple **or** a banana.

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## Hypothesis 3








Children have conjunctive readings as they (similarly to adults) neglect zero and, unlike adults, do not have the ability to split.



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## Hypothesis 3

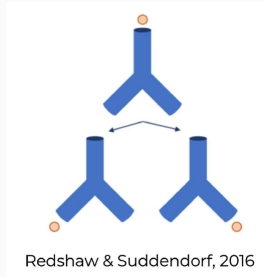
Children have conjunctive readings as they (similarly to adults) neglect zero and, unlike adults, do not have the ability to split.

- The “split” state in (12-a) involves the entertainment of two alternatives, also a cognitively difficult operation;
- We conjecture that the ability to split states is acquired late.
- The combination of neglect-zero and **no-split bias** can explain non-classical inferences observed in pre-school children.



# Additional motivation for the non-split bias

Children have trouble representing multiple possibilities<sup>2</sup>.



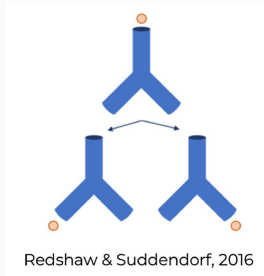
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<sup>2</sup>(Beck et al., 2006; Robinson et al., 2006; Redshaw and Suddendorf, 2016; Leahy and Carey, 2020; Phillips and Kratzer, 2024).



# Additional motivation for the non-split bias

Children have trouble representing multiple possibilities<sup>2</sup>.



To cover both exits, one needs to *split* the reality into two possibilities and realise that they can act on both at the same time.

---

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# Our derivation of conjunctive readings

(13) Ann ate an apple **or** a banana.

## Deriving ignorance

[] OR []



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$$[\text{🍏}] \text{ OR } [\text{🍌}] \xRightarrow{NZ} [\text{🍏}] + [\text{🍌}]$$



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$$[\text{🍏}] \text{ OR } [\text{🍌}] \xRightarrow{NZ} [\text{🍏}] + [\text{🍌}] \xRightarrow{SPLIT} [\text{🍏} \mid \text{🍌}].$$

## Deriving conjunctive reading

$$[\text{🍏}] \text{ OR } [\text{🍌}] \xRightarrow{NZ} [\text{🍏}] + [\text{🍌}] \Rightarrow [\text{🍏🍌}].$$

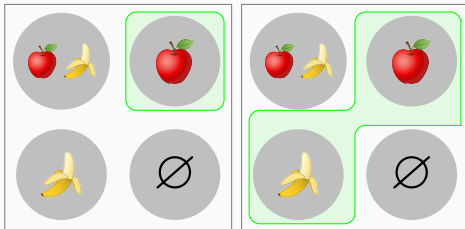
Predicted order of acquisition/simplicity:

CONJUNCTIVE  $\precsim$  INCLUSIVE  $\precsim$  EXCLUSIVE



# Verifiers of disjunction

(14) Ann ate an apple or a banana.



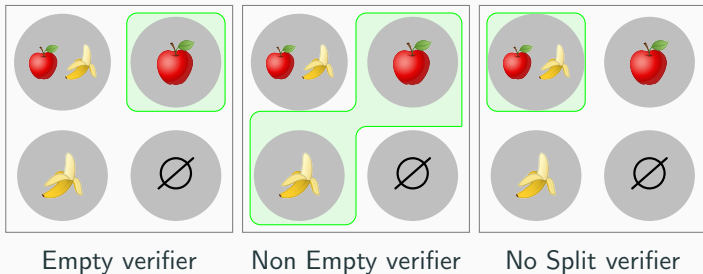
Empty verifier

Non Empty verifier



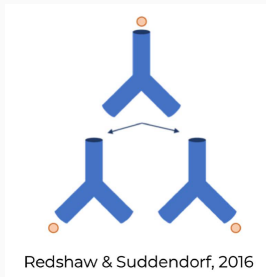
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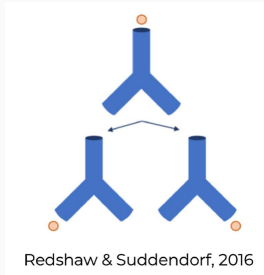
# Additional motivation for the non-split bias



(Phillips and Kratzer, 2024)



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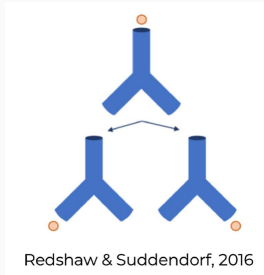
(Phillips and Kratzer, 2024)

## Mutually Exclusive Possibilities

$[\leftarrow]$  OR  $[\rightarrow]$



# Additional motivation for the non-split bias



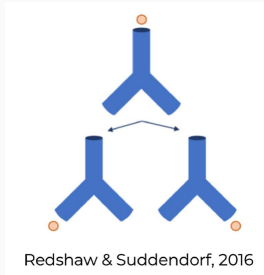
(Phillips and Kratzer, 2024)

## Mutually Exclusive Possibilities

$$[\leftarrow] \text{ OR } [\rightarrow] \xrightarrow{NZ} [\leftarrow] + [\rightarrow]$$



# Additional motivation for the non-split bias



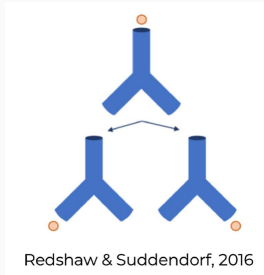
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## Mutually Exclusive Possibilities

$$[\leftarrow] \text{ OR } [\rightarrow] \xrightarrow{NZ} [\leftarrow] + [\rightarrow] \Rightarrow [\leftarrow \rightarrow] \#$$



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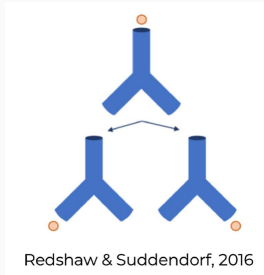
(Phillips and Kratzer, 2024)

## Mutually Exclusive Possibilities

$$[\leftarrow] \text{ OR } [\rightarrow] \xRightarrow{NZ} [\leftarrow] + [\rightarrow] \Rightarrow [\leftarrow \rightarrow] \# \xRightarrow{SPLIT} [\leftarrow \mid \rightarrow]$$



# Additional motivation for the non-split bias



(Phillips and Kratzer, 2024)

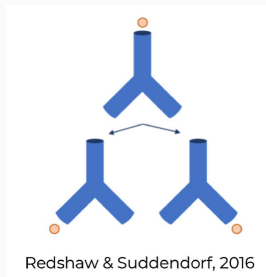
## Mutually Exclusive Possibilities

$$[\leftarrow] \text{ OR } [\rightarrow] \xRightarrow{NZ} [\leftarrow] + [\rightarrow] \Rightarrow [\leftarrow \rightarrow] \# \xRightarrow{SING} [\leftarrow]$$

(Leahy and Carey, 2020)



# Additional motivation for the non-split bias



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## Mutually Exclusive Possibilities

$$[\leftarrow] \text{ OR } [\rightarrow] \xrightarrow{NZ} [\leftarrow] + [\rightarrow] \Rightarrow [\leftarrow \rightarrow] \# \xrightarrow{SING} [\leftarrow]$$

(Leahy and Carey, 2020)

(15) The squirrel is at the top or at the bottom of the tree.

↯ The squirrel is at the top *and* at the bottom of the tree.

(Bleotu et al., 2024)



## Formal framework

---



**BSML** clauses define logic equivalent to classical modal logic:

$$M, s \models p \text{ iff } \forall w \in s : V(w, p) = 1$$

$$M, s \models\!\!\!\models p \text{ iff } \forall w \in s : V(w, p) = 0$$

$$M, s \models \neg\varphi \text{ iff } M, s \models\!\!\!\models \varphi.$$

$$M, s \models\!\!\!\models \neg\varphi \text{ iff } M, s \models \varphi.$$

$$M, s \models \varphi \vee \psi \text{ iff } \exists t, t' : t \cup t' = s \text{ \& } M, t \models \varphi \text{ \& } M, t' \models \psi.$$

$$M, s \models\!\!\!\models \varphi \vee \psi \text{ iff } M, s \models\!\!\!\models \varphi \text{ and } M, s \models\!\!\!\models \psi.$$

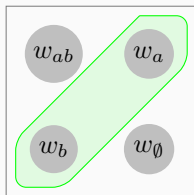
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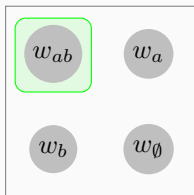


# Disjunction in BSML

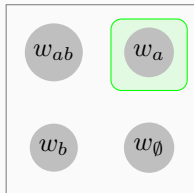
$$M, s \models \varphi \vee \psi \text{ iff } \exists t, t' : t \cup t' = s \ \& \ M, t \models \varphi \ \& \ M, t' \models \psi$$



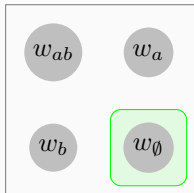
$$\models a \vee b$$



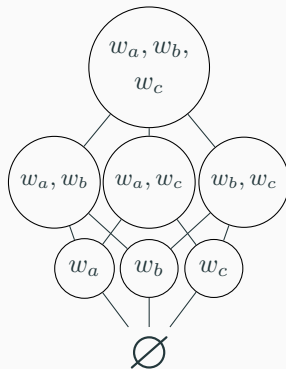
$$\models a \vee b$$



$$\models a \vee b$$



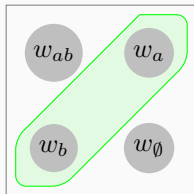
$$\models a \vee b$$



Classical logic

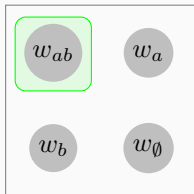


Assume that the empty state is unavailable as an evaluation point.<sup>3</sup>



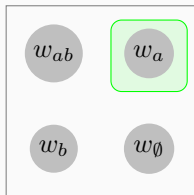
$$\models a \vee b$$

$$\models [a \vee b]^*$$



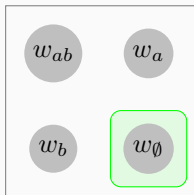
$$\models a \vee b$$

$$\models [a \vee b]^*$$



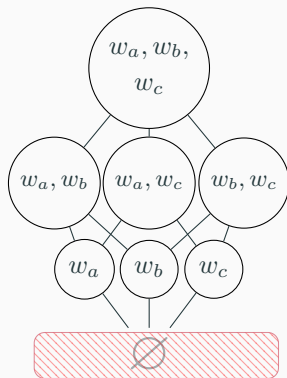
$$\models a \vee b$$

$$\not\models [a \vee b]^*$$



$$\models a \vee b$$

$$\models [a \vee b]^*$$

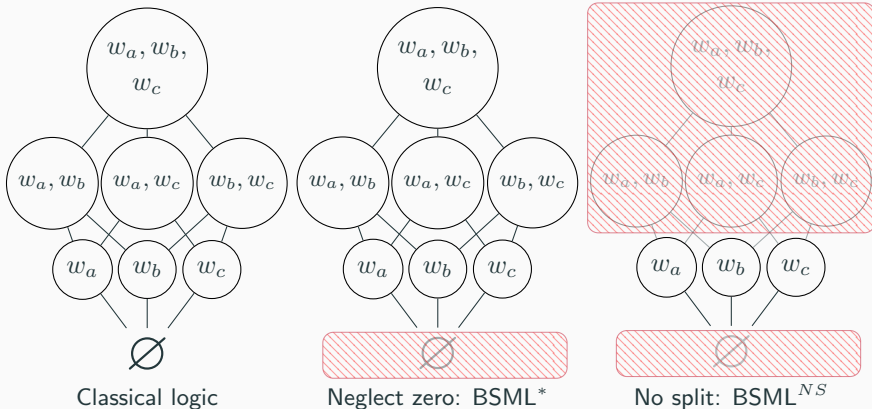


Neglect zero: BSML\*

<sup>3</sup>There are crucial differences between BSML<sup>+</sup> and BSML\* under negation.

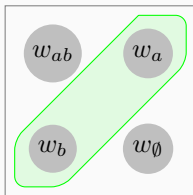


The non-split bias can be modelled by a restriction on the complexity of the available states.<sup>4</sup>



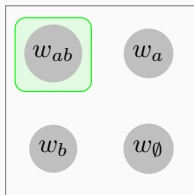
<sup>4</sup>Alternative modelling involves the use of NS atom proposed by Sbardolini (2025) or a flattening operator.





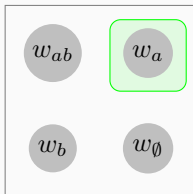
$$\models a \vee b$$

$$\not\models [a \vee b]^{*NS}$$



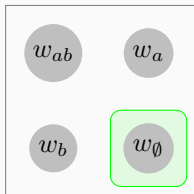
$$\models a \vee b$$

$$\models [a \vee b]^{*NS}$$



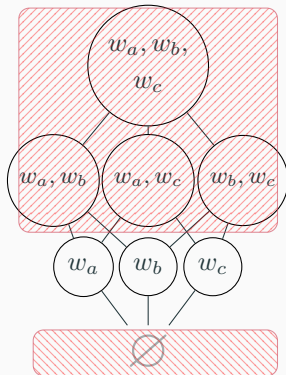
$$\models a \vee b$$

$$\not\models [a \vee b]^{*NS}$$



$$\models a \vee b$$

$$\models [a \vee b]^{*NS}$$



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## Summary of the formal system

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- BSML offers formal tools to represent the unbiased (literal) and biased (pragmatic) meaning of sentences.
- The biases correspond to model-theoretical restrictions on the complexity of considered states.



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$\Diamond exh(\alpha \vee \beta)$   $\leftarrow$  Embedded implicature?



# Prediction regarding the order of acquisition

Predicted order of acquisition/simplicity:

CONJUNCTIVE  $\preceq$  INCLUSIVE  $\preceq$  EXCLUSIVE

---

<sup>5</sup>There is a confound in previous studies which did not test if conjunction is accepted in partial-truth situations.



# Prediction regarding the order of acquisition

Predicted order of acquisition/simplicity:

CONJUNCTIVE  $\preceq$  INCLUSIVE  $\preceq$  EXCLUSIVE

- Conjunction is children's default interpretation of a connective.  
(Bleotu et al. forthcoming in JoS)
- There are more conjunctive children in the younger age groups<sup>5</sup>.  
(Bleotu et al.)
- Need for a longitudinal study.

---

<sup>5</sup>There is a confound in previous studies which did not test if conjunction is accepted in partial-truth situations.



# Conclusions

1. Children sometimes (but systematically) interpret disjunctions conjunctively.
2. We proposed a cognitive bias approach to explain this phenomenon.
3. Our approach predicts that the conjunctive interpretation is a simplification and should be acquired before the inclusive interpretation.
4. We predict and explain conjunctive free choice, which is difficult to explain for the alternative-based approaches.

Predicted order of acquisition/simplicity:

CONJUNCTIVE  $\preceq$  INCLUSIVE  $\preceq$  EXCLUSIVE



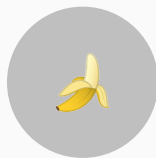
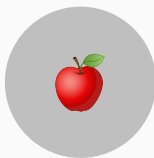
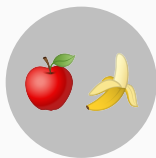
Thank you!



# Partial-truth children

New work by Bleotu et al. shows that many (especially younger) children exhibit so-called *partial-truth* behaviour. This was not considered in the previous studies and may be a potential confound for the results.

- (16)    a.    Ann ate an apple **or** a banana.  
          b.    Ann ate an apple **and** a banana.



	OR	AND	OR	AND	OR	AND
Exclusive	✗	✓	✓	✗	✓	✗
Inclusive	✓	✓	✓	✗	✓	✗
Conjunctive	✓	✓	✗	✗	✗	✗
Partial-truth	✓	✓	✓	✓	✓	✓



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